

Outside Sales Professional

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Post Date: 09/15/17

Compensation: not given

Job Type: Full Time

Education: High School / GED

Experience: 2 - 5 years

Travel: Negligible

Reference:

Company: Air Ground Logistics Inc

Contact:

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**OUTSIDE SALES PROFESSIONAL
AIR GROUND LOGISTICS, INC -
Bensenville, IL 60106**

Join us in the fast-paced, dynamic world of freight forwarding. Air Ground Logistics is a global corporation with a vast network of domestic and overseas agents to insure coverage worldwide. Need not be in Chicago to apply. We are a solid company that has been built with over 100 years of experience combined in the transportation industry. We offer a friendly and fun office environment. The size of our company allows us to have more flexibility to bring on a variety of accounts. We emphasize personalized customer service for all of our accounts. Your customers will feel like our top customer, no matter how big or small they are. We are looking to nurture long term relationships. If you thrive on multi-tasking in a fast paced environment then this could be the job you're looking for.

We are seeking an aggressive, sharp, result oriented and service minded Sales Professional. The ideal candidate will develop new business and maintain relationships with their existing customer base, selling our international and domestic services. Sales experience in the transportation industry is a must. For more information about our company, please visit www.airgroundlogisticsinc.com.

Requirements:

- Excellent communication and leadership skills.
- Outgoing personality with expertise at developing and maintaining relationships with clients.
- Time Management and Multi-Tasking skills are imperative.
- Travel within their sales base several times a week.
- Self-starter and self-motivating.
- Possess a current book of business with domestic and/or international commercial accounts.
- Responsible for creating a monthly sales report and participating in weekly sales meetings.
- Computer skills required- will be expected to maintain sales reports in Microsoft Excel and customer base in our company's software program.

We offer:

- Expense Account
- Competitive Salary
- Car Allowance
- Medical Benefits
- Retirement Plan